



## **ASX Preliminary Final Report**

**Period ended 30 June 2010**

**Lodged with the ASX under Listing Rule 4.3A  
25 August 2010**

### **Highlights**

- NPAT \$3.0m up from 2009 of \$1.8m before impairment
- Revenue down 9% to \$266m
- Operating Cash Flow negative \$1.2m
- Final Dividend \$0.02 cents per share fully franked payable 15<sup>th</sup> October 2010
- Gearing ratio 0.9%

### **Content**

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Commentary on results for year ended 30 June 2010 compared to year ended 30 June 2009

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Results for announcement to the market

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Audited financial report (attachment)

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## Financial performance

Net profit after tax for the second half of the year was \$1.9 million up 72% on the first half result of \$1.1 million. The combined result was a net profit after tax of \$3.0 million for the full year compared to a loss of \$8.3 million for the prior year. The 2009 result included an impairment write down of \$10.1 million.

The cash flow for the second half was positive at \$2.8 million resulting in a full year negative operating cash flow of \$1.2 million. The gearing ratio at balance date was 0.9%.

Continued focus on cost control has seen further reduction in the cost base of the business which was necessary to maintain and improve profitability. Although the gross margin of the business was down by \$10.8 million, the profit after tax was up when compared to 2009 which was \$1.8 million before impairment. Our strategy to protect the business and remain profitable in a climate of reduced demand for our services is now demonstrated in the results. We now have had three consecutive halves of profit growth.

Staff numbers are now constant at 320 in line with current levels of demand for our services. We do have the capacity for further growth in the short term without the need to significantly increase staff numbers.

The net assets of the consolidated entity have increased by \$18 million from 30 June 2009. This was due primarily to the share placement and rights issue undertaken in October 2009 that raised approximately \$15 million that was applied to the repayment of borrowings. Gearing at balance date was modest at 0.9% with significant undrawn credit facilities.

Overall the consolidated entity is in a sound position with little gearing, un-drawn financing facilities and the potential to raise further capital as and when required. The Directors believe the consolidated entity is in a financial position to continue to grow both organically and through opportunistic acquisition when they arise.

## Dividend

The Board have resolved to pay a final dividend of \$0.02 cents per share payable on 15 October 2010 and that the Dividend Reinvestment Plan operate with a 2.5% discount in relation to this final dividend.

## **Dividend Reinvestment Plan (DRP)**

The DRP shall apply to the final dividend according to the rules of the Plan. A discount of 2.5% will apply. The last date for receipt of election notices is 30 September 2010. The company's shares will go "ex div" on 13 September 2010. Details of the Plan including the application form are available at [www.clarius.com.au](http://www.clarius.com.au) or by request to the company.

## **Annual General Meeting**

The AGM will be held at 3pm on Tuesday 26 October 2010.

## **About Clarius Group Limited**

Clarius Group (ASX: CND) is a specialist in the employment services market providing recruitment, contractor and staff services in the information and communications technology, banking, finance, commercial accounting, library, records and senior management markets to governments and corporations across the Asia Pacific region.

Established over twenty five years ago and listed on the Australian Stock Exchange in 1997, Clarius Group has a reputation for high-quality delivery and remains one of the largest, longest standing and best performing recruitment suppliers in the region.

Clarius Group operates through a number of quality specialist brands:

### Specialist Recruitment

- Alliance Corporate and Financial Services
- Candle Information and Communications Technology
- Lloyd Morgan Asia
- The One Umbrella Library and Records Management
- SouthTech Engineering and Technical
- Lloyd Morgan Accounting

### Aligned Services

- JAV IT Managed IT Services and Professional IT

Clarius Group employs over 320 staff through a network of offices located in Sydney, Melbourne, Brisbane, Perth, Adelaide and Canberra in Australia; Auckland and Wellington in New Zealand; Hong Kong, and Beijing and Shanghai in China.

Our objective is to be the leading recruitment supplier of skilled professionals and support staff to business and government in the region.

## **For further information**

Geoffrey Moles – Managing Director - Tel: 02 9250 8100

*For a copy of the Full Year Report, visit our website [www.clarius.com.au](http://www.clarius.com.au)*

## Results for announcement to the market

This announcement is to be read in conjunction with the attached audited financial report

### Year ended 30 June 2010

Previous corresponding period is year ended 30 June 2009

				\$'000
<b>Revenue</b> from ordinary activities	Down	9%	To	266,148
<b>Profit / (loss)</b> from ordinary activities after tax attributable to members	Up	N/A	To	3,019
<b>Net profit / (loss)</b> for the period attributable to members	Up	N/A	To	3,019

<b>Earnings</b> per security				Cents
Basic EPS (cents per share)	Up	N/A	To	3.8
Diluted EPS (cents per share)	Up	N/A	To	3.7

Operating cash flow	Down	N/A	to	(1,208)
Net tangible assets per security	Up	38%	to	41.3 cents

<b>Dividends</b>	<b>Amount per security</b>	<b>Franked amount per security</b>
Final dividend	\$0.02 cents	100%
Interim dividend	Nil	100%

<b>Record date</b> for determining entitlement to final dividend	17 September 2010
<b>Ex-dividend date</b>	13 September 2010
<b>Payment date</b> of final dividend	15 October 2010